

Genus Power Infrastructures Limited**9M FY16 Sales at Rs.657.80 crore****9M FY16 Net Profit at Rs.64.68 crore, Up by 125% YoY**

Genus Power Infrastructures Limited ("the Company" or "Genus Power"), one of the largest manufacturers/providers of 'Smart Metering & Metering Solutions', and also undertaking 'Engineering, Construction and Contracts', today announced its financial results for the quarter and nine-months ended December 31, 2015.

Financial Results Overview - Nine Months ended December 31, 2015 v/s December 31, 2014:

The Company has registered strong financial performance for the first Nine-months of FY2015-16.

- **Sales** grew by 5% to **Rs.657.80 crore** from Rs.625.04 crore reported in the corresponding period of the previous year.
- **Profit before interest, tax, depreciation and amortization (EBITDA)** increased by 24% to **Rs.101.16 crore** from Rs.81.44 crore reported in the corresponding period of the previous year.
- **Profit After Tax (PAT)** rose by 125% to **Rs.64.68 crore** from Rs.28.70 crore reported in the corresponding period of the previous year.
- **Earnings Per Share (EPS) (Basic)** for the nine-months is **Rs.2.52** (Face Value of Share: Re.1).

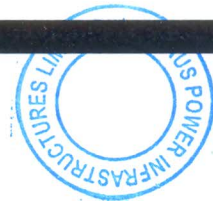
Financial Results Overview - Quarter ended December 31, 2015 v/s December 31, 2014:

The Company has reported a solid financial performance in the third quarter of FY2015-16.

- **Sales** decreased by 4% to **Rs.206.39 crore** from Rs.214.78 crore reported in the corresponding quarter of the previous year.
- **Profit before interest, tax, depreciation and amortization (EBITDA)** increased by 8% to **Rs.28.67 crore** from Rs.26.52 crore reported in the corresponding quarter of the previous year.
- **Profit After Tax (PAT)** increased by 28% to **Rs.18.75 crore** from Rs.14.64 crore reported in the corresponding quarter of the previous year.
- **Earnings Per Share (EPS) (Basic)** for the quarter is **Re. 0.73** (Face Value of Share: Re.1)

Other Highlights:

The current **Order Book** is **Rs.540.47 crore**.



(Page '1' of '2')

Genus Power Infrastructures Limited
(A Kailash Group Company)

Corporate Identity Number
(L51909UP1992PLC051997)

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Commenting on the results, Mr. R. K. Agarwal, MD & CEO, Genus Power, said:

"We have continued to deliver strong financial results as our excellence in providing smart & customized solutions, in-house innovation capabilities and cost discipline helped us to maintain the growth momentum. Our revenue and profitability grew and our order book is maintained at a healthy level. We are confident to deliver our full year targets with ease. Looking forward, we will remain focused on increasing our stake in smart metering & power infrastructure space and on reducing our costs.

We are excited about the opportunities that we have across Genus to use our expertise and vast experience to fast deliver smart metering and power infrastructure solutions to Government's mission of Smart Cities in India. Having the past experience of various power transmission & distribution projects across the country, Genus will also benefit from smart grid pilot projects to be implemented by state-owned distribution utilities in India. I am upbeat that our excellence in smart grid space, smart metering solutions, smart metering communications including control & automation software, smart prepayment meters and net metering, will definitely maintain our preeminence in the market and will also help us to grow fundamentally. We are confident that our strategy will enable us to add value to clients with a broader portfolio of smart solutions and so strengthen Genus's leadership position in the industry."

Speaking on the results, Mr. J. K. Agarwal, Joint MD, Genus Power, said:

"We continue to demonstrate our strong financial performance on the back of continued financial discipline, domain proficiency and brand value. Our strong performance is showing how much the Power Utilities is embracing smart solutions especially smart metering solutions. We are confident that the government of India's 100 smart cities project and the digitization plan will play a crucial role in fostering the business of the Company. Central government's UDAY (Ujwal DISCOM Assurance Yojana) scheme with an objective of financial turnaround of state owned distribution companies will also benefit the clients of DISCOMs like Genus, which in turn will allow DISCOM to spend more on distribution infrastructures development and smart metering solutions. We are committed to expand our leadership in the industry and play our part as a major contributor to the government's ambitious programmes 'Make in India' and 'Digital India'."

About 'Genus Power Infrastructures Limited':

(BSE Code: 530343; NSE Symbol: GENUSPOWER, Bloomberg: GPIN: IN, Reuters: GEOE.BO)

Genus Power, led by Mr. I.C. Agarwal, manufactures high-end programmable multi-functional smart Electronic Energy Meters with in-built advanced security & anti-tamper feature, AMR enabled meters, Industrial/Sub-station/Agricultural/Audit Meters, Group Meters, Grid Meters, Prepayment Meters, Gas Meters, Net Meter, Digital Panel Meters, Distribution Transformer Metering System, Smart Street Lighting System, etc. Genus Power also undertakes turnkey 'Engineering, Construction & Contracts' projects for Power sector. The Company has state-of-the-art manufacturing facilities at Jaipur and Haridwar (a tax free zone). It has full-fledged in-house R&D laboratory (recognized by the Government of India and accredited by 'National Accreditation Body for Testing Labs' (NABL)) which enable it self-sufficient in technology up-gradation, innovation and providing customized solutions to its customers. With successful installation of millions of meters across the country, Genus Power is a leader in smart power metering solutions. Genus Power clients include almost all the leading utilities like NTPC, Tata Power, CESC, Reliance, Torrent Power, NHPC, Power Grid Corporation, etc. and almost all the State Electricity Boards (SEBs) in India.

For additional information, please contact:

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(Page '2' of '2')

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